

Insurance **POST**

Rising Star: Marcus Hanson, Sedgwick



Marcus Hanson, liability adjuster, Sedgwick

14 Feb 2019

After getting a taste for adjusting, Marcus Hanson has progressed to Sedgwick's complex liability team

CV

2018 to present

Liability adjuster, **Sedgwick**

2015 to 2018

Liability adjuster, **CMSL**

2013 to 2015

Liability adjuster, **Cunningham Lindsey**

How did you get into insurance?

After completing a law degree in 2011, I worked as a paralegal within DAC Beachcroft's casualty team. I handled litigated employers' liability, public liability and product liability cases for large composite insurers. I liaised with liability adjusters who

2011 to 2013

Paralegal (defendant employer's/public liability), **DAC Beachcroft**

2011

Work experience, **Burges Salmon**

seemed to have the best of both worlds, as they visited policyholders to investigate legal liability and handled cases through to conclusion. This, together with the idea of having a company car, was very appealing to me. After opting not to pursue

a career as a solicitor, I successfully secured a place on the Sedgwick's graduate scheme as a liability adjuster in 2013.

What has been the biggest challenge in your career to date?

Finding the correct balance in terms of juggling family and work life while studying for the professional qualifications. My target is to achieve chartered status before I turn 30 and time is ticking.

What achievement are you most proud of?

When starting out in liability adjusting, my aim was to gain exposure to complex, high value and high profile claims. I was delighted when I achieved this sooner than I had anticipated when I joined Sedgwick's major and complex loss team in January 2018.

What would be your advice to other newcomers in the industry?

My advice to any newcomer to liability adjusting is don't be embarrassed to ask experienced colleagues questions whenever you are unsure. It is often the case that adjusters work remotely, so it will usually require a telephone call or an e-mail but this should not be deterrence. In my experience, colleagues are very happy and willing to share their knowledge to help people who are at the beginning of their career.

If I wasn't working in insurance I would be...

To my better half's displeasure, I am an absolute sports fanatic and she often finds herself competing for my attention with the mighty Arsenal, boxing or Formula One. If I wasn't working in insurance, I would have followed my father's footsteps into the world of engineering and I would be travelling the world as a Formula One team engineer.

“Marcus is an exemplary professional, who is technically adept, extremely personable and engaging and is



someone who brokers, insurers and their clients find a pleasure to deal with. He has a varied and challenging caseload which he approaches with vigour and pragmatism.”

Joseph Noel, complex loss regional

director, Sedgwick

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