



Sedgwick and Concirrus partner to provide predictive analytics, AI and automated FNOL, reducing frequency of accidents and the cost of claims

LONDON, 11 February 2020 — Sedgwick, a leading global provider of technology-enabled risk, benefits and integrated business solutions, today announced its new strategic partnership with Concirrus, bringing to the UK market their proactive risk management tool, Quest Automotive. This partnership marks a first-to-market proposition for predictive analytics in fleet claims, giving fleet managers, risk managers and insurers a clear understanding of driver behaviour and risk.

Sedgwick's system is integrated with Quest Automotive to analyse driver behaviour, alerting clients to risk factors such as speeding, fast cornering, tailgating, and other dangerous driving behaviours. This provides fleet managers with instant information on driver performance, identifying trends in driver behaviours and helping them work to prevent motor incidents before they occur.

Sedgwick will also offer automated First Notification of Loss (FNOL) on fleet vehicles, through existing telematics or cameras in vehicles, reducing the time to report an accident, which will drive down claims costs.

Bonnie Parker, head of motor at Sedgwick UK said: "Using predictive analytics to reduce the risk of accidents is something never seen before in the industry and adding risk management to our existing end-to-end service can only be beneficial for fleet managers and insurers alike. Partnering with Concirrus is an exciting step for Sedgwick, and will definitely change the way motor claims are managed moving forward."

Paul White, CEO Sedgwick International UK said: "This new partnership is an exciting new venture for Sedgwick. Sedgwick is committed to providing global tech solutions to our clients and it is through partnerships with forward-leading insurtech companies like Concirrus that we will continue to lead the way in this. Using technology and data to proactively reduce risk is the next evolution in claims management, and we are proud to be at the very front of this."

Craig Hollingworth, business development officer at Concirrus noted: "With a pioneering spirit and innovation at its core, it's clear to see why Sedgwick is the largest TPA globally. For us, this partnership provides a strong foothold into global markets and reinforces the value that Quest Automotive can deliver. Recent market conditions as a result of the Ogden rate change, GDPR and a hardening market have intensified the pressure on fleets and insurers to reduce costs – integrating digital technologies like Quest Automotive could be a real game changer."

Bringing together telematics and claims data for greater ROI, Sedgwick will be at the official launch of Quest Automotive Fleet at the London Transport Museum on Tuesday 25th February 2020. Register your interest [here](#).

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About Sedgwick

Sedgwick is a leading global provider of technology-enabled risk, benefits and integrated business solutions. The company provides a broad range of resources tailored to our clients' specific needs in casualty, property, marine, benefits and other lines. At Sedgwick, caring counts®; through the dedication and expertise of nearly 27,000 colleagues across 65 countries, the company takes care of people and organizations by mitigating and reducing risks and losses, promoting health and productivity, protecting brand reputations, and containing costs that can impact the bottom line. Sedgwick's majority shareholder is The Carlyle Group; Stone Point Capital LLC, Caisse de dépôt et placement du Québec (CDPQ), Onex and other management investors are minority shareholders. For more, see [sedgwick.com](https://www.sedgwick.com).

About Concirrus

Concirrus is the creator of Quest, an insurance software platform developed with, used and trusted by insureds, insurers, reinsurers and brokers around the world. Quest allows existing and new data to be ingested, understood and presented in a way that provides valuable insights to help improve loss ratios. Website: www.concirrus.com

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