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LOSS PREVENTION

It's a simple concept: Improved safety and reduced risks mean lower costs and injury frequency to an organization. But reaching those goals has proven elusive for many employers and program sponsors.

We know the challenges the industry faces: complex regulations, fewer dollars for safety, poor workforce understanding and demands from outside entities, to name a few.

Sedgwick's loss prevention services provide our customers with a range of comprehensive and integrated program components through the most experienced specialists in the nation. Our goal and pledge is to help our customers meet these challenges and develop optimal loss prevention and control programs.

Sedgwick prevention services

Our primary services include safety program analysis, development, implementation and training. Beyond general safety programs, Sedgwick offers a consultative approach to meet the individual needs of a diverse client base by deploying a level of expertise unsurpassed in the industry today. Our core areas of expertise include:

Analytics

- Risk assessments
- Loss trending

- Data modeling/analytics
- Comprehensive consulting services

General safety

- Onsite evaluations
- Accident investigations
- Development of written policies and procedures
- Employee training
- Regulatory self-compliance (training and self-assessment tools)
- OSHA compliance and recordkeeping services
- Integrated outsourced safety programs
- Consultative services for in-house programs

Ergonomics and industrial hygiene

- Work process design
- Workstation assessments
- Integrated return to work services
- Industrial hygiene assessments and solutions



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Sedgwick, we offer our clients the ability to work with an experienced staff that has general safety and specialty credentials. Our team can support clients both at a national and local level.

Specialized expertise

Our expertise goes beyond the usual approaches to loss prevention and control services:

Analytics

Access to data, the right analytics and experience set us apart.

As the saying goes, “knowledge is power.” And at Sedgwick, because we manage the claim, we have access to considerable data and the knowledge that can help prevent future losses while mitigating current ones.

Embedded in the raw data are the trends – if properly identified and analyzed – that can help define how organizations should deploy internal and external resources to impact outcomes. Each employer has a unique structure, and distinct industry and jurisdictional demographics that can positively or negatively affect the health of their safety and risk control program. With this understanding, Sedgwick is able to consolidate and benchmark data against your own program results over time. In addition, we are able to benchmark against your industry peer group because of our broad client base, a service feature we provide that can support both our loss control and claims objectives.

In our experience, we have found that we’re better off measuring performance based on when losses are reported to our company instead of by date of injury. This has the intended effect of eliminating incurred but not reported (IBNR) losses in our comparisons, which gives customers

a more actionable view of their situation. In short, neither we nor our clients can do anything about injuries that have occurred until they have been reported to us.

Sedgwick looks beyond the “what” and dives into the “why.” The utilization of trending, benchmarking, and advanced analytics provides the best opportunity to both prevent future losses and mitigate the severity of those that could not be avoided.

And our goal is to go beyond what is expected. We target not only the most frequent injuries, which are often preventable with the right safety training programs, but also the most severe injuries. This helps us drive our collective resource deployment with an eye toward taking steps first in the places that may offer the greatest challenges but also the best return on our human investment. Put another way, we take a common-sense approach to predictive modeling and apply loss prevention techniques to reduce losses and minimize future risks.

General safety

The core of prevention is continual assessment and appropriate training.

Sedgwick safety assessment, consulting and training programs are highly regarded by clients. Through onsite evaluations of accidents and the review of safety procedures and protocols, the Sedgwick loss prevention staff can provide you with valuable insights and direction on the steps needed to improve your risk exposures.

By identifying areas for improvement, Sedgwick can help you deploy the right safety procedures to mitigate future injuries. We also believe the best approach to controlling and preventing future injuries is through strong senior management support coupled with effective training, adherence to best practices and visible metrics.



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Sedgwick hosts focused training sessions that can be tailored for many clients or customized for single programs. Our courses are designed for safety as well as non-safety professionals who want to increase their knowledge and the effectiveness of their companies' programs. Program categories may include such topics as:

- Core certification skills
- Accident investigation
- Supervisory safety skills
- Management's role
- Effective safety committees

Ergonomics

The right workstation and work process design can make all the difference.

Ideally, workplaces should be designed so that workers – using the right tools in the right way and in a constructive working environment – can accomplish tasks in a productive and healthy manner. Through observation and experience, Sedgwick experts can evaluate work methods and recommend reasonable and reliable ways to improve employee health and productivity.

At an individual level and for existing workers' compensation claims, Sedgwick ergonomists can provide workstation review services. Our ergonomists and safety professionals can also expedite return to work opportunities by working with clients once work abilities are provided by medical professionals. Stay-at-work and return-to-work strategies, supported by our team, can occur at any point once a workers' compensation claim has been reported. We can also provide similar services to support return to work for employees who are off for non-occupational reasons.

This approach is typified by the results we achieved for a major global clothing manufacturer. This client had a workers' compensation ratio of lost time claims that was typical in its industry, but they felt they could do better. They engaged our services and collectively we developed protocols to enable immediate return to work following workplace injuries. Ergonomic interventions, supported by occupational health providers, helped show that injured workers could be returned to their workplace productively, thus replacing an attitude that time away from work was tied to recovery with one that saw working as supportive of recovery. This program achieved a 75% reduction of lost time claims, from a rate of four lost time in every ten claims to a new rate of one lost time in every ten.

Experience and the right combination of services can improve results

We believe you can't achieve optimal results in loss prevention unless you fully understand a client's industry and needs. Our 30+ years of experience give us exceptional insights. But we think real understanding only comes through site visits, getting to know your people and your business, and in-depth process reviews.

The combination of data analysis and observation of operations gives us an idea of how work processes can be changed in a meaningful way to minimize or prevent risks. Once we complete this level of review, we design solutions. To the extent customers may need our assistance in implementing solutions, we can support those efforts.

The Sedgwick prevention team

While we have a range of capabilities, our people are what set us apart. The Sedgwick prevention team is located in regional hubs on the east and west coasts and also in the Midwest to ensure we are where our clients need us to be.



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Our consultants are members of the American Society of Safety Engineers, and Human Factors and Ergonomics Society. They have a variety of professional designations including CSP, CPE, MBA, PhD and ARM, and are active in organizations such as the American Society for Testing and Materials, National Fire Protection Association and Association of Contingency Planners.

In addition to our own staff, we use select partners to supplement our services. By using this approach, we are able to provide the most appropriate resource, respect existing relationships, and meet needs in handling a specific issue at the fee that best meets your budget.

Understanding your needs

We understand that employers today need flexibility and scalability in programs. We know that results are important – and that budget can be a significant factor. To provide the flexibility program sponsors need today, our fees can be managed in one of three ways:

- Hourly billing
- Flat project rate
- Retainer arrangements

Our programs are designed to work for employers – from single location corporations and public entities, to associations, groups and captives. We also work closely with insurers and brokers in creating the best solutions for clients. Whatever your need, whatever the size of your project, Sedgwick can help.

Contact us today for more information on Sedgwick's loss prevention services.

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